



For Release

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Peoples Ltd. Announces 2019 Financial Results

WYALUSING, Pa., February 7, 2020/PRNewswire/ -- Peoples Ltd. (OTC:[PPLL](#)), holding company for PS Bank, has announced unaudited financial results for the fourth quarter 2019 and the year ending December 31, 2019.

For the quarter ended December 31, 2019, net income totaled \$1,224,000 which compares to \$1,041,000 for the fourth quarter 2018. This represents an increase of 17.6% or \$183,000. Earnings per share of \$1.83 compares to fourth quarter 2018 of \$1.56 per share as adjusted for the 2018 year-end 5% stock dividend. Net income of \$4,643,000 for the year ending 2019, or \$6.96 earnings per share, reflects a 4.1% decrease in net income from the year ending December 31, 2018 of \$4,841,000, or \$7.26 per share adjusted for a 5% fourth quarter stock dividend. In the first quarter 2018 there were several one-time events including gains realized from bank owned life insurance policies, partially offset by expenses related to additional provisions for one legacy credit and a deposit account loss. The net effect of these events on income was an increase of \$867,000. Excluding the effect of these items, 2019 net income of \$4,643,000 was an increase of \$669,000 or 16.8% over December 31, 2018.

Return on assets was 1.20% as of December 31, 2019 compared to 1.35% and 1.11% net of one-time events December 31, 2018. Return on equity was 13.05% as of December 31, 2019 compared to year-end 2018 of 15.45% and 12.69% net of one-time events.

As of December 31, 2019, total assets were \$401,552,000 representing an increase of \$30,354,000 or 8.2% over year-end 2018. Total deposits increased 8.5% or \$26,917,000 to \$344,493,000. Net loans increased 7.2% or \$16,691,000 to \$248,484,000 as of December 31, 2019.

“Our PS Bank team worked diligently to deliver favorable financial results in 2019 while continuing to maintain bank growth. Our Board of Directors, officers, and employees remain committed to achieving strong financial performance while delivering exceptional community banking service throughout 2020 and beyond,” stated Anthony J. Gabello, President and Chief Executive Officer.

Note: This press release may contain forward looking statements as defined in the Private Securities Litigation Reform Act of 1995. Actual results and trends could differ materially from those set forth in such statements due to various factors. These factors include operating, legal and regulatory risks; changing economic and competitive conditions and other risks and uncertainties.

Peoples Ltd. is the holding company for PS Bank. PS Bank is an independent community bank with locations throughout Bradford, Sullivan, Wyoming, Lackawanna, and Susquehanna counties. Stock of Peoples Ltd. is traded in the Over-the-Counter market under the symbol PPLL. Learn more about PS Bank at PSBanking.com.

Peoples Ltd.
STATEMENT OF CONDITION (unaudited)
For the Quarter and Year Ending
December 31, 2019 and 2018
(in thousands, except share amounts)

	2019	2018
ASSETS		
Cash and due from banks	\$ 6,877	\$ 4,001
Interest bearing balances with banks	20,432	25,533
Investment securities	110,054	99,672
Loans held for sale	2,291	833
Loans	248,971	233,529
Allowance for loan losses	(2,779)	(2,569)
Loans, net	<u>248,484</u>	<u>231,793</u>
Bank premises and equipment, net	4,834	4,887
Accrued interest receivable	981	929
Other assets	9,889	4,383
TOTAL ASSETS	<u><u>\$ 401,552</u></u>	<u><u>\$ 371,198</u></u>
LIABILITIES		
Deposits:		
Noninterest-bearing	\$ 85,776	\$ 78,455
Interest-bearing	<u>258,717</u>	<u>239,121</u>
Total deposits	344,493	317,576
Borrowings	16,000	19,000
Accrued interest payable	133	126
Other liabilities	<u>2,648</u>	<u>1,589</u>
TOTAL LIABILITIES	<u>363,274</u>	<u>338,291</u>
SHAREHOLDERS' EQUITY:		
Common Stock - Par Value \$0.50; 2,000,000 Authorized		
2019 - 650,356 issued; 2018 - 620,244 issued	341	325
Surplus	16,738	14,344
Treasury stock: 2019 - 14,655; 2018 - 14,635	(512)	(512)
Accumulated other comprehensive income	252	(1,862)
Retained earnings	<u>21,459</u>	<u>20,612</u>
TOTAL STOCKHOLDERS' EQUITY	<u>38,278</u>	<u>32,907</u>
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	<u><u>\$ 401,552</u></u>	<u><u>\$ 371,198</u></u>

Peoples Ltd.
STATEMENT OF INCOME (unaudited)
For the Quarter and Year Ending
December 31, 2019 and 2018
(in thousands, except per share amounts)

	Quarter Ending		Year to Date	
	2019	2018	2019	2018
INTEREST INCOME:				
Interest and fees on loans	\$ 3,237	\$ 2,988	\$ 12,479	\$ 11,500
Interest and dividends on investments:	-	-		
Taxable Interest and Dividends	519	436	2,016	1,622
Tax Exempt	116	121	474	486
Interest on Deposits in Banks	139	186	756	606
Total interest income	<u>4,011</u>	<u>3,730</u>	<u>15,725</u>	<u>14,215</u>
INTEREST EXPENSE:				
Interest on deposits	747	558	2,858	1,843
Interest on borrowed funds	88	90	389	339
Total interest expense	<u>836</u>	<u>648</u>	<u>3,247</u>	<u>2,182</u>
NET INTEREST INCOME	<u>3,175</u>	<u>3,083</u>	<u>12,479</u>	<u>12,033</u>
PROVISION FOR POSSIBLE LOAN LOSSES	105	105	420	525
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES	<u>3,070</u>	<u>2,978</u>	<u>12,059</u>	<u>11,508</u>
OTHER INCOME:				
Service charges	338	322	1,290	1,210
Other operating income	(165)	25	563	565
Increase in cash surrender value, life insurance	53	24	107	60
Gain on sale of loans	554	158	844	543
Gain on sale of other real estate	-	3	13	3
Gain on life insurance	-	74	-	1,168
Total other income	<u>781</u>	<u>606</u>	<u>2,817</u>	<u>3,550</u>
OTHER EXPENSES:				
Salaries and employee benefits	1,333	1,271	5,181	5,076
Occupancy and equipment	290	292	1,089	1,117
Loss on sale of other real estate	-	(9)	-	-
Other losses	0	6	4	196
Other operating expenses	766	772	2,975	3,046
Total other expenses	<u>2,390</u>	<u>2,332</u>	<u>9,249</u>	<u>9,436</u>
INCOME (LOSS) BEFORE PROVISION FOR INCOME TAXES	<u>1,461</u>	<u>1,251</u>	<u>5,626</u>	<u>5,622</u>
Income Taxes	237	210	983	780
NET INCOME	<u>\$ 1,224</u>	<u>\$ 1,041</u>	<u>\$ 4,643</u>	<u>\$ 4,841</u>
Earnings Per Share	<u>\$ 1.83</u>	<u>\$ 1.56</u>	<u>\$ 6.96</u>	<u>\$ 7.26</u>